### FINANCIAL RESULTS

\* New Announcement

Submitting Secretarial Firm Name : TRICOR CORPORATE SERVICES SDN. BHD.

\* Company name : TEO GUAN LEE CORPORATION BHD (283710-A)

\* Stock name : TGL

\* Stock code : **9369** 

\* Contact person : Madam Toh Kian Beng

\* Designation : Executive Director

## PART A1: QUARTERLY REPORT

\* Quarterly report for financial period ended : 31st December 2019

\* Quarter :  $2^{nd}$  Quarter

\* Financial Year End : 30<sup>th</sup> June 2020

\* The figures : Have not been audited

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 31 DECEMBER 2019 (UNAUDITED)

[	INDIVIDUAL PERIOD (2ND QUARTER)			CUMULATIVE PERIOD				
	Current Year Quarter 31/12/2019	Preceding Year Corresponding Quarter 31/12/2018	Changes	Changes	Current Year To-date 31/12/2019	Preceding Year Corresponding Period 31/12/2018	Changes	Changes
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%
Revenue	29,376	26,516	2,860	10.79%	45,770	41,443	4,327	10.44%
Gross profit	9,941 34%	8,871 33%	1,070	12.06% 1.00%	17,118 37%	14,841 36%	2,277	15.34% 1.00%
Other operating income	345	345	-	0.00%	1,352	866	486	56.12%
Operating expenses	(8,320)	(7,562)	(758)	10.02%	(15,478)	(13,168)	(2,310)	17.54%
Profit from the operation	1,966	1,654	312	18.86%	2,992	2,539	453	17.84%
Finance costs	(121)	(62)	(59)	95.16%	(304)	(156)	(148)	94.87%
Profit before taxation	1,845	1,592	253	15.89%	2,688	2,383	305	12.80%
Taxation	(461)	(398)	(63)	15.83%	(566)	(516)	(50)	9.69%
Profit for the period representing total comprehensive income for the period, net of tax	1,384	1,194	190	15.91%	2,122	1,867	255	13.66%
Profit attributable to : Equity holders of the parent Non-controlling interest	1,410 (26)	1,224 (30)	186 4	15.20%	2,155	1,943 (76)	212 43	10.91% -56.58%
	1,384	1,194	190	15.91%	2,122	1,867	255	13.66%
Earnings per share -Basic -Diluted	3.46 N/A	3.00 N/A			5.29 N/A	4.77 N/A		

The condensed consolidated statements of comprehensive income statements should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2019 and the accompanying explanatory notes attached to the interim financial statements.

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION $\underline{AS\ AT\ 31\ DECEMBER\ 2019}$

ASSETS		RM'000
NON CUDDENT ACCETS		
NON-CURRENT ASSETS Property, plant and equipment	2,190	1,830
Right-of-use assets	6,151	1,030
Investment properties	22,307	22,622
Investment in quoted shares	2,234	2,337
Deferred tax assets	196	156
	33,078	26,945
CURRENT ASSETS		
Inventories	28,881	26,224
Receivables	21,588	37,347
Tax assets	29	21
Investment management funds	32,767	22,180
Deposits, cash and bank balances	678	679
	83,943	86,451
TOTAL ASSETS	117,021	113,396
EQUITY AND LIABILITIES		
EQUITY ATTRIBUTABLE TO EQUITY		
HOLDERS OF THE PARENT		
Share capital	40,742	40,742
Reserves	47,764	49,072
	88,506	89,814
Non-controlling interest	836	869
TOTAL EQUITY	89,342	90,683
NON-CURRENT LIABILITIES		
Borrowings	1,072	7
Lease liabilities Deferred taxation	5,200 1,716	1,716
	7,988	1,723
CURRENT LIABILITIES  Payables	11 207	10.022
Payables Tax liabilities	11,286 548	10,923 624
Lease liabilities	1,026	024
Borrowings	6,831	9,443
	19,691	20,990
TOTAL LIABILITIES	27,679	22,713
TOTAL EQUITY AND LIABILITIES	117,021	113,396

The condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended  $30^{th}$  June 2019 and the accompanying explanatory notes attached to the interim financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF CHANGE IN EQUITY FOR THE QUARTER ENDED 31 DECEMBER 2019 (UNAUDITED)

## Attributable to equity holders of the Company

	Non-distributable		Distributable		N.		
	Share Capital RM'000	Fair value Reserve RM'000	Retained Earnings RM'000	Total RM'000	Non- Controlling Interest RM'000	Total Equity RM'000	
Balance at 1 July 2018	40,742	789	44,046	85,577	1,007	86,584	
Effect of adoption of MFRS 9	-	(789)	789	-	-	-	
Total comprehensive income for the year	-	-	6,274	6,274	(138)	6,136	
Dividend paid	-	-	(2,037)	(2,037)	-	(2,037)	
Balance at 30 June 2019/1 July 2019	40,742	-	49,072	89,814	869	90,683	
Total comprehensive income for the period	-	-	2,155	2,155	(33)	2,122	
Dividend paid	-	-	(3,463)	(3,463)	-	(3,463)	
Balance at 31 December 2019	40,742	-	47,764	88,506	836	89,342	

The condensed consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2019 and the accompanying explanatory notes attached to the interim financial statements.

## CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE QUARTER ENDED 31 DECEMBER 2019 (UNAUDITED)

Unau 31/12, RM <sup>*</sup>	2019	Unaudited 31/12/2018 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation Adjustments for:	2,688	2,383
Non-cash items		
Depreciation of investment properties	315	315
Depreciation of property, plant and equipment	282	263
Depreciation of right-of-use assets	570	-
1	1,079)	(751)
Dividend income	(69)	(72)
Fair value change in investment quoted shares	103	126
Fair value change in investment management funds	494	-
Gain on disposal of property, plant and equipment	(60)	(53)
Interest expenses	304	156
Interest income Termination of right of use assets	(11) 16	(15)
Termination of lease liabilities	16	-
Operating profit before working capital changes	3,569	2,352
	2,657)	(2,368)
	5,759	18,051
Changes in payables	364	(4,979)
Cash generated from operations 17	7,035	13,056
	3,463)	(2,037)
Interest received	11	15
Interest paid	(304)	(156)
Tax paid	(695)	(596)
Tax refunded	5	27
Net cash from operating activities 12	2,589	10,309
CASH FLOWS FROM INVESTING ACTIVITIES		
Additional placement for investment management funds (15)	5,425)	(14,726)
Dividend received	69	72
Proceeds from disposal of property, plant and equipment	60	53
	1,343	7,215
ě	1,079	751
Purchase of property, plant and equipment	(372)	(427)
Net cash used in investing activities (10	0,246)	(7,062)
CASH FLOWS FROM FINANCING ACTIVITIES	(=a=`	
Repayment of hire purchase payable and lease liabilities	(535)	(1)
Proceeds from drawn down of term loan Movement in short term borrowings (2)	868 2,623)	(3,474)
	2,290)	(3,475)
Net changes in cash and cash equivalents	53	(228)
Cash and cash equivalent at beginning of period	350	1,236
	403	
Cash and cash equivalent at end of period	403	1,008
Represented by:	670	1 000
Cash and bank balances  Pank overdrefts	678	1,008
Bank overdrafts	(275)	
	403	1,008

The condensed consolidated cash flow statement should be read in conjunction with the audited financial statement for the year ended 30<sup>th</sup> June 2019 and the accompanying explanatory notes attached to the interim financial statements.

## (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2019

#### 1. BASIS OF PREPARATION

The interim financial statements are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134 Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2019. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 30<sup>th</sup> June 2019.

The financial statements are presented in Ringgit Malaysia (RM) and all values are rounded to the nearest ringgit (RM) except when otherwise indicated.

#### 2. CHANGES IN ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year except for the following Standards, Amendments to Standards and Interpretation which are mandatory for annual financial periods beginning on or after 1 January 2019 and which were adopted by the Group on 1<sup>st</sup> July 2019.

Annual Improvements to MFRS Standards 2015 - 2017 Cycle
MFRS 9 Prepayment Features With Negative Compensation (Amendments to MFRS 9)
MFRS 128 Long-term Interests in Associates and Joint Venture (Amendments to MFRS 128)
IC Interpretation 23 Uncertainty over Income Tax Treatments
MFRS 16 Leases

The adoption of the above Amendments and Annual improvements to Standards did not have any material financial impact to the Group except as stated below:

#### **MFRS 16 Leases**

MFRS 16 is effective for annual periods beginning on or after 1 January 2019. MFRS 16 replaces the guidance in MFRS 117 Leases, IC interpretation 4 Determining whether an Arrangement contains a Lease, IC Interpretation 115 Operating Leases - Incentives and IC Interpretation 127 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

MFRS 16 introduces a single, on-balance sheet model for lessee which is similar to the accounting for finance leases under MFRS 117. Lessor accounting remains similar to MFRS 117 which continues to be classified as finance or operating lease.

The Group adopted MFRS 16 using a modified retrospective method. The Group did not restate the comparative information, which continued to be reported under MFRS 117.

## (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2019 (cont'd)

### 2. CHANGES IN ACCOUNTING POLICIES (cont'd)

### MFRS 16 Leases (cont'd)

The effects of adopting MFRS 16 are as follows:

### (a) Leases previously accounted for as operating leases

The Group recognised right-of-use ("ROU") assets and lease liabilities for those leases previously classified as operating leases. The Group elected to use the exemptions applicable to the standard on lease contracts for which the lease term ends within 12 months as of the date of initial application, and lease contracts for which the underlying asset is of low value.

The Group had also elected to apply the practical expedient for the fixed non-lease components embedded in the lease contract, these components were not separated out from lease payments in measuring lease liabilities and capitalised as ROU assets.

The lease liabilities were stated at the present value of the remaining outstanding lease payments, discounted using the incremental borrowing rate at the date of initial application. The Group had opted to measure the ROU assets at an amount equal to lease liabilities. The Group applied practical expedient and excluded the initial direct costs from the measurement of the ROU assets at the date of initial application. Hence, there was no financial impact to its retained earnings as at the initial application date.

The ROU assets are depreciated using the straight-line method from the date of initial application to the earlier of the end of useful life of the ROU assets or the end of the lease term. The finance charges are charged to profit or loss. The total lease payments are separated into a principal portion, which is presented within financing activities and finance charges, which is presented within operating activities in the statement of cashflows.

### (b) Financial impacts of adoption of MFRS 16

In summary, the financial impacts of adopting MFRS 16 to the opening balances as at 1<sup>st</sup> July 2019 are as follows:

Statement of financial position	As at 1.7.2019 RM'000	Adjustments due to adoption of MFRS 16 RM'000	After MFRS 16 adjustments RM'000
Assets			
Right-of-use assets		6,737	6,737
Liabilities			
Current liase liabilities	-	1,092	1,092
Non-current lease liabilities		5,645	5,645
		6,737	6,737

## (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2019 (cont'd)

### 3. SEASONAL OR CYCLICAL FACTORS

The Group is principally involved in the manufacture, wholesale and retail of garments and related accessories. The demand for the Group's products is generally dependent on the Malaysian economy, consumer confidence and is seasonal with demand peaking at the festive seasons at the end and beginning of the year.

#### 4. UNUSUAL MATERIAL ITEMS

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows for the financial period under review.

#### 5. MATERIAL CHANGES IN ESTIMATES

There were no material changes in estimates that have a material effect to the current quarter results.

### 6. ISSUANCE OR REPAYMENT OF DEBT AND EQUITY SECURITIES

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the interim quarter under review.

#### 7. DIVIDEND PAID

During the quarter under review, the final single tier dividend of 5 sen per share and a special single tier dividend of 3.5 sen per share amounting to RM3,463,087 in respect of the financial year ended 30<sup>th</sup> June 2019was paid on 18<sup>th</sup> December 2019.

# (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2019 (cont'd)

### 8. SEGMENTAL REPORTING

Quarter ended 31st December 2019

	Apparels RM'000	Investment holding RM'000	Eliminations RM'000	Consolidated RM'000
Revenue				
External revenue	44,856	914	-	45,770
Inter-segment revenue	1,745	18	(1,763)	-
Total segment revenue	46,601	932	(1,763)	45,770
Results				_
Segment profit from operations	1,598	304	-	1,902
Interest income	11	-	-	11
Distribution from management investment funds	1,079	-	-	1,079
Interest expenses	(294)	(10)	-	(304)
Profit before tax	2,394	294	-	2,688
Tax expenses	(406)	(160)	-	(566)
Profit for the financial period	1,988	134	-	2,122
Attributable to:				2,155
Owners of the Company Non-controlling interest				(33)
				2,122
Segment assets	95,401	25,006	(3,386)	117,021
Segment liabilities	24,021	7,044	(3,386)	27,679

The Group's business activities were predominantly carried out in Malaysia.

### 9. CARRYING AMOUNT OF REVALUED ASSETS

The valuation of land and buildings has been brought forward, without amendment from the financial statements for the financial year ended 30<sup>th</sup> June 2019.

## 10. MATERIAL SUBSEQUENT EVENTS

There were no material events subsequent to the end of the current quarter.

### 11. CHANGES IN COMPOSITION OF GROUP

There was no change in composition of the Group during the quarter under review.

## (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2019 (cont'd)

### 12. CONTINGENT LIABILITIES

There were no material contingent liabilities or contingent assets to be disclosed as at date of this report.

### 13. CAPITAL COMMITMENTS

Capital commitment as at 31st December 2019 is as follows:

Contracted RM'000

Investment properties 3,240

### 14. SIGNIFICANT RELATED PARTY TRANSACTIONS

The Group undertakes at agreed terms and prices, the following significant related party transactions for the financial period ended 31<sup>st</sup> December 2019:

	RM'000
Purchase of goods from - Perniagaan Sulam Kim Bin (M) Sdn. Bhd.	7
Rental paid to	
- TGL Packaging Sdn. Bhd.	302
- TGL Industries Sdn. Bhd.	300

## (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2019 (cont'd)

#### 1. REVIEW OF PERFORMANCE

Revenue for the current quarter under review was RM29.376 million as compared to RM26.516 million recorded in the same quarter in previous year, an increase of 10.79% or RM2.860 million. Better sales is due to more outlets and increase in same store sales.

The Group recorded a profit before tax of RM1.845 million for the current quarter, an increase of 15.89% or RM0.253 million as compared to profit before tax of RM1.592 million in the previous year corresponding quarter. The increase in profit before taxation mainly due to higher sales and increase in other income from distribution from investment management funds. Increase in expenses are due to increase in advertisement and promotional expenses, staff costs and additional losses in fair value of investment funds.

### 2. COMPARISON WITH PRECEDING QUARTER'S REPORT

	Current	Immediate		
	Year	Preceding		
	Quarter	Quarter		
	31 December 2019	30 September 2019	Changes	Changes
	RM'000	RM'000	RM'000	%
Revenue	29,376	16,394	12,982	79%
Profit from the operation	1,966	1,026	940	92%
Profit before taxation	1,845	843	1,002	119%
Profit after tax	1,384	738	646	88%
Profit attributable to:				
Equity holders of the parent	1,410	745	665	89%
Non-controlling interest	(26)	(7)	(19)	271%
	1,384	738	646	88%

As compared to the previous quarter, revenue for the quarter under review had increased by RM12.982 million or 79%.

The current quarter achieved a profit before tax of RM1.845 million as compared to a profit before tax of RM0.843 million in the preceding quarter due to higher sales generated in the current quarter.

#### 3. COMMENTARY ON PROSPECTS

Due to the slowdown in economy and the recent outbreak of COVID 19 Corona virus, the retail environment remains soft and challenging. The Group will continue to implement aggressive sales strategies to drive sales and strengthen our sourcing in order to improve our gross margins in the current competitive environment. The Group will also ensure efficient use of resources and control operating costs to remain profitable.

Barring any unforeseen circumstances, the Directors are cautiously optimistic that the Group will continue to stay competitive and maintain the view that long term prospect of the apparel industry remain good.

## (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2019 (cont'd)

### 4. VARIANCE FROM PROFIT FORECASTS

Not applicable as the Group did not publish any profit forecast.

### 5. TAXATION

	Year to date ended		
	31 Decmeber		
	<b>2019</b> 20		
	RM'000	RM'000	
Tax liabilities at 1 July	603	419	
Current period's provision	606	567	
Net payment made during the year	(690)	(569)	
Tax liabilities at 31 December	519	417	
Disclosed as:			
Tax assets	(29)	(52)	
Tax liabilities	548	469	
	519	417	
Taxation expense for the period:-			
- Malaysian taxation	606	567	
- Deferred taxation	(40)	(51)	
	566	516	

The effective tax rate for the period ended 31st December 2019 was approximately 21.05% due to income from distribution from investment management funds is not taxable.

### 6. CORPORATE PROPOSAL

At the date of this report, there are no corporate proposals which have been announced that remain uncompleted.

## (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2019 (cont'd)

### 7. GROUP BORROWINGS AND DEBT SECURITIES

	As at	As at
	31 December	30 June
	2019	2019
Unsecured short term borrowings	RM'000	RM'000
Bank overdrafts	275	329
Bill payables and bankers' acceptance	6,476	9,099
	6,751	9,428
Secured hire purchase payable	80	15
	6,831	9,443
Long term liabilities		
Secured hire purchase payable	204	7
Term loan	868	-
	1,072	7

The above borrowings are all denominated in Ringgit Malaysia.

### 8. FINANCIAL INSTRUMENTS - DERIVATIVE

The Group has not entered into any derivative financial instruments during the quarter under review.

### 9. MATERIAL LITIGATION

There was no material litigation pending the date of this announcement.

#### 10. DIVIDEND PAYABLE

At the date of this report, there are no dividend declared that remained unpaid.

### 11. QUALIFICATION OF PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report of the most recent annual financial statements for the financial year ended  $30^{th}$  June 2019 was not qualified.

# (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2019 (cont'd)

### 12. EARNINGS PER SHARE

### (a) Basic earnings per share

The basic earnings per share of the Group is calculated based on the net profit attributable to shareholders divided by weighted average number of ordinary shares in issue as follow:

	-	dividual quarter ended 31 December		Year to date ended 31 December	
	2019	2018	2019	2018	
Net profit attributable to shareholders (RM'000)	1,410	1,224	2,155	1,943	
Weighted average number of ordinary share in issue ('000)	40,742	40,742	40,742	40,742	
Basic earnings per share (sen)	3.46	3.00	5.29	4.77	

### (b) Diluted earnings per share

There is no diluted earnings per share as the Company does not have any convertible financial instruments as at the current financial period ended 31<sup>st</sup> December 2019.

### 13. NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME

	Individual quarter ended 31 December 2019 RM'000	Year to date ended 31 December 2019 RM'000
Profit from operations for the period is arrived		
after charging:		
Depreciation of investment properties	158	315
Depreciation of property, plant and equipment	139	282
Depreciation of right-of-use assets	285	570
Fair value loss on investment management funds	75	494
Fair value change in investment in quoted shares	(93)	103
And after crediting:		
Distribution from investment management funds	177	1,079
Dividend income	16	69
Interest income	7	11

Other disclosure items pursuant to Appendix 9B Note 16 of the Listing Requirements of the Bursa Malaysia Securities Berhad are not applicable.

## B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2019 (cont'd)

### 14. AUTHORISED FOR ISSUE

The interim financial statements were authorised for issue by the Board of Directors in accordance with the resolution of the directors on  $26^{th}$  February 2020.

For and on behalf of the Board, Teo Guan Lee Corporation Berhad

Chew Siew Cheng (MAICSA 7019191) Lim Choo Tan (LS 0008888) Company Secretaries

Date: 26<sup>th</sup> February 2020